



## Speed Development Consultants SA

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### Description of the Organisation

SPEED Development Consultants SA ([www.speed.gr](http://www.speed.gr)) is an independent consultant company that is active in Greece and abroad. The company was established in 1989 by a team of experienced and highly qualified professionals, specializing in the fields of strategic planning, technical – economic studies, implementation of development projects and programmes, environmental and energy management, and project management. The company is an SME with personnel of between 8-10 persons and offers services to a wide range of clients, including the European Commission, national, regional and local authorities and organisations, as well as private and public enterprises. Regarding the energy and environmental sectors, SPEED has realized a great number of energy and environment related projects, most of which financed by EU in the framework of ALTENER, SAVE, ECOS –OUVERTURE and THERMIE B Programmes (energy sector) and LIFE, EUROMANAGEMENT, INTERREG, MEDA/EUMEDIS, LEONARDO DA VINCI (environment sector). The energy sector projects covered the following topics: (a) regional / energy planning for the exploitation of energy resources and RES for various regions and Prefectures in Greece, (b) support to local / regional energy centers for their foundation, operation and interconnection, (c) demand side management both in national and local level (schools, hospitals, public buildings and public lighting), (d) feasibility and financing studies for energy projects on the exploitation of RES, CHP etc. in both European and local level, (e) support to the promotion and dissemination of energy technologies in national and interregional level and (f) application planning in the energy sector, which includes consulting services, studies and engineering studies on the exploitation of RES for a number of applications and installations.

SPEED SA's latest projects in the energy sector are the following:

- IEE funded projects "STEP-2-SPORT, step-by-step renovation towards nearly zero energy SPORT buildings" (<http://step2sport.eu/sport/>) which ended in February 2017 and "GPWIND Good Practice in reconciling onshore & offshore WIND energy with environmental objectives" which ended in October 2012;
- Detailed design of energy conservation measures/works in two municipal indoor swimming pools;
- Market research on the "Energy consumption standards of the Greek households – Household Energy Profile".



## Role of the Organisation in the project

SPEED Development Consultants SA will mainly contribute in the stakeholders' consultation and validation's activities (WP2) and the dissemination activities (WP11).

Following the approval of the Amendment n.1, It will have a new role in WP11 as one of the components of the Dissemination committee and also as vice leaders of WP2: the active participation and high commitment in GrEnFln of the SMEs, P12 PSE JF-Digital Energy (Portugal), P13 MIW Energia (Spain), P14 Speed Green (Greece), will solve the criticalities emerged relating WP2 and WP11 coordination.

WP2 duration initially planned M1-M21, will be extended till M32. These extensions would allow to include and organize additional Local Workshops for Validation and Dissemination in Greece (as well as in Spain and Portugal) organized by the 3 SMEs Partners PI2 PSE (JF-Digital Energy, Portugal), P13 MIW Energia (Spain), P14 Speed Green (Greece); these Validation and Dissemination Workshops will also contribute to increase and improve the expected Dissemination impact in Spain, Portugal and Greece. Local Validation and Dissemination Workshops will be promoted and supported by the Virtual Platform (WP8), in any form they will be implemented: virtually, blended or physically.

Thanks to its connection to national networks, SPEED will allow to reach several target groups able to provide information concerning the need's analysis and to organize local workshop which are useful for the validation phase of WP2. Moreover, it will contribute to disseminate among non-academic stakeholders the contents of the project and to promote the professional modules and the utilities/services offered on the platform. To this aim SPEED will present the output of the project in workshops and meetings reaching potentially stakeholders and leaving promotional materials in local language and English. Moreover, SPEED will contribute in the activities of WP6 and WP7 allowing to draft the professional module and to define the utilities/services to offer in the platform. He will contribute also to WP7 selecting one person on his staff and participating to the selection of 4 professionals coming from outside the consortium, that will take part to the test of the professional module organized in the summer training (Katowice M21).

## Contact Person's Experience and Expertise

Mr Athanassios Petsopoulos is a mechanical engineer holding a BSc in Mechanical Engineering and a MSc in Production Management and Manufacturing Technology. He is a registered energy inspector/energy auditor. He has extensive experience in the industrial and consulting sectors and as a consultant has participated in evaluation of energy related projects, organizational and production management projects, studies for the implementation of quality systems, financing mechanisms, market research and analysis projects. He has also extensive experience in the designing and implementation of photovoltaic installation projects and energy efficiency measures in various types of buildings/enterprises.

